



Green Parts: 2020 & Beyond

Jason Cross, Director of Parts



Intelligent Solutions

Established in **March 2019**, following the merger of:

CAR-TRANSPLANTS.CO.UK



The UK collision repair market...



500,000
write-offs



120,000
breakers



30 million
parts



2 million
estimates per year

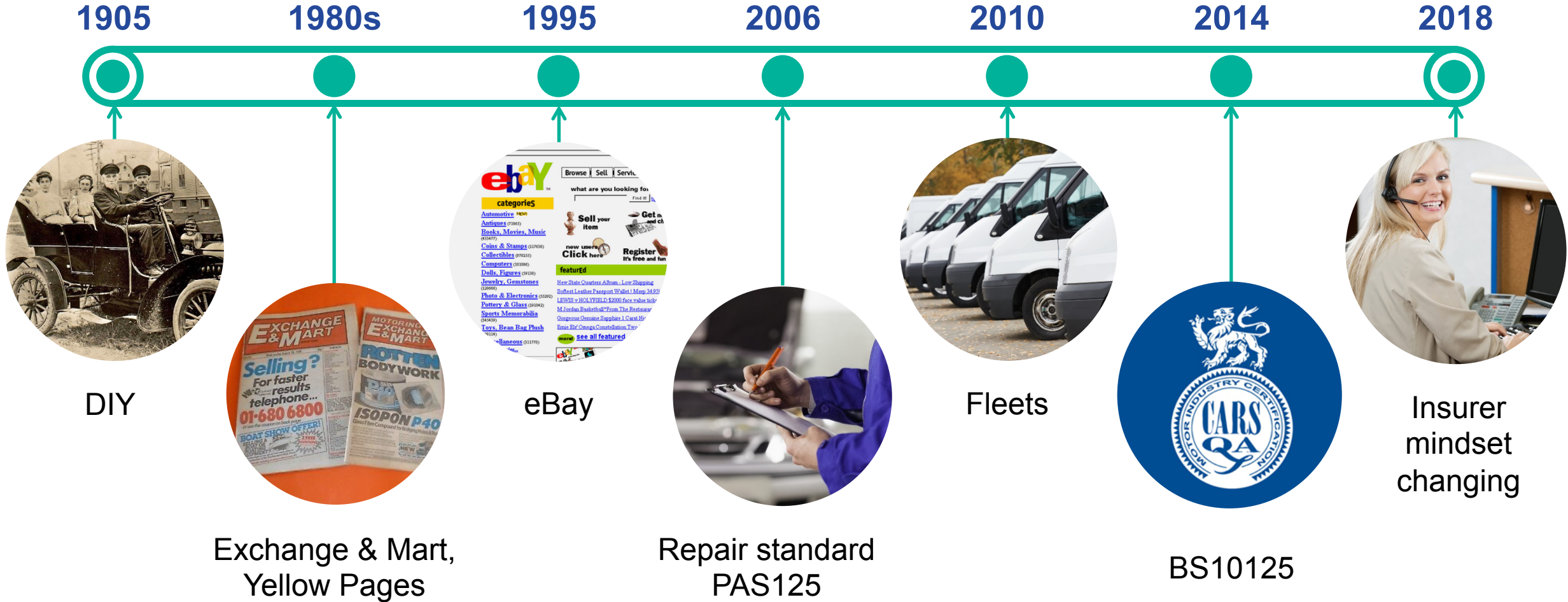


£5 billion
collision repair market



50% of collision repair
is spent on parts

► Reclaimed parts timeline



Certificate of conformity



mygreenfleet



Intelligent Solutions

Declaration of Parts Conformity BS10125

Reclaimed parts supplied through Mygreenfleet by SYNETIQ Ltd conform to British Standards: BS10125 2014.

All parts are genuine and have been manufactured to the vehicle manufacturers specification and production standard.

To ensure full provenance of parts, SYNETIQ will display the VIN numbers on account invoices, for all parts ordered and supplied through Mygreenfleet.

Richard Martin

Managing Director
SYNETIQ Ltd



► Opportunities & challenges:

- ✓ Transition period - Combustion engines, hybrid, full electric & hydrogen
- ✓ IT
- ✓ Scale
- ✓ Availability
- ✓ Pricing
- ✓ Delivery infrastructure

Our industry is beginning to understand the importance of **quality control, presentation & delivery**



► What's driving the change?



Environment



Availability



Price



**Consumer
choice**



Brexit

► The 4Rs...

Reduce

Driven by Government legislation

Reuse

Driven by market forces

Remanufacture

Repurposing parts instead of making them again

Recycle

Producer responsibility

► The right to repair



► Why do fleets & insurers use green parts?



Reduced write-offs



Reduced k2k time

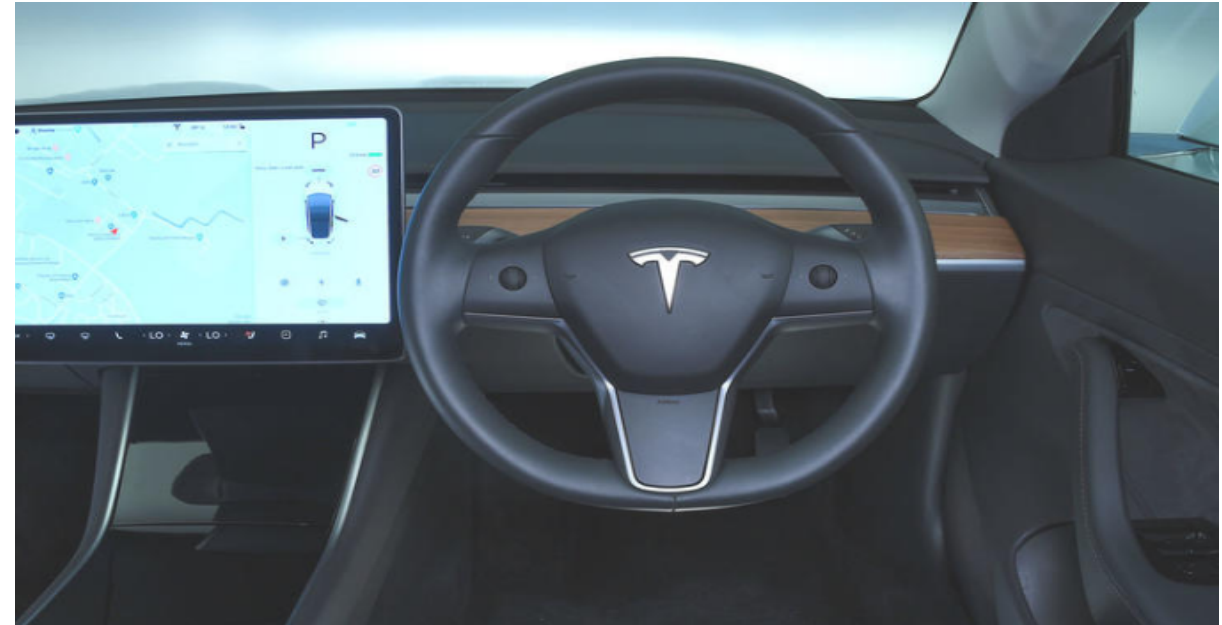


Reduced average repair cost



Reduced environmental impact

► The future: a reduced range of fitted parts



► Conclusion

The future:

- ✓ Consolidation of the industry
- ✓ Partnerships
- ✓ Quality
- ✓ Mandated
- ✓ Supply chain - automation
- ✓ Logistics
- ✓ Speed & simplicity





Thank you