



ATF Professional Conference 27th November 2019

**Tony Simpson
President IAEA**



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THE INSTITUTE OF AUTOMOTIVE
ENGINEER ASSESSORS

IAEA Our Core Function



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THE INSTITUTE OF AUTOMOTIVE
ENGINEER ASSESSORS

- ✓ Education
- ✓ Awareness
- ✓ Representative
- ✓ Professional
- ✗ Governance

Objective and Aspirations



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ENGINEER ASSESSORS

- ▶ Promote and develop the IAEA brand within the wider Industry
- ▶ Maintain the highest standards of Engineering expertise and our core values.
- ▶ Support and build a strong driven and committed Professional membership
- ▶ Provide a modern and effective Education programme
- ▶ Support and Develop a network of Regional communication and Regional interaction across the country
- ▶ Develop excellence in membership benefits and opportunities through social media and public relations.
- ▶ Understanding of new and emerging technological innovations

AQP Salvage Exam



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- ▶ 1325 AQP applications received
 - ▶ 1200 AQP cards issued
 - ▶ 1st October deadline passed
 - ▶ Further exams and training sessions booked
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- ▶ General Industry Knowledge 70%
(10 multiple choice questions)
 - ▶ Code of Practice 80%
(10 multiple choice questions)
 - ▶ Salvage Categorisation 80%
(10 multiple choice case studies)

Working Together Collaboratively To Achieve A Professional Solution and Understanding



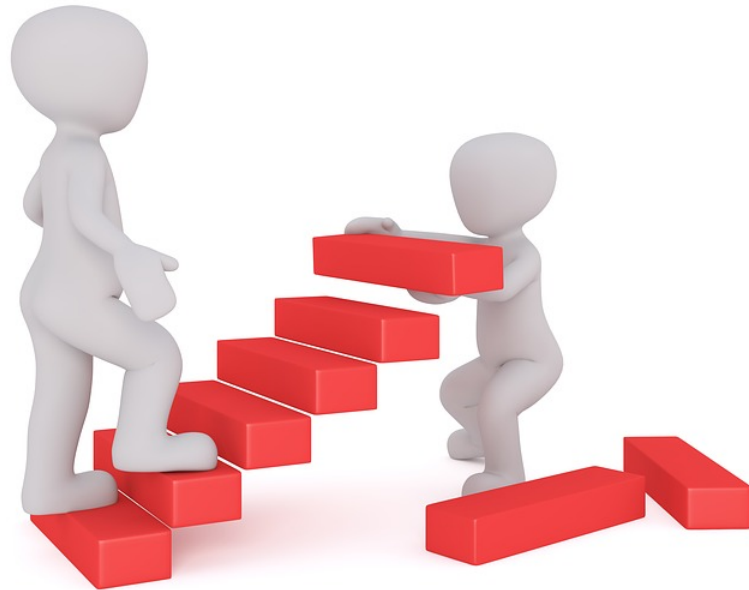
- ▶ Develop and promote professional respect and mutual understanding.
- ▶ Operational practice shared amongst stakeholders
- ▶ Cross Industry dialog and meeting of minds
- ▶ Opportunity to Achieve a Sustainable Green Future
- ▶ Greater communication

Develop and Promote Professional Respect and Mutual Understanding



With cooperation and working together both the Insurance Engineering community and the vehicle dismantling and salvage Industry can harmonise and make clear ethical decision based on best practice with informed and sound judgement

Operational Practice Shared Amongst Stakeholders



- ▶ Good sound Engineering decisions based on technical learning
- ▶ Promote and develop the understanding of the science of vehicle design and manufacturing.
- ▶ To establish Engineering Best Practice into the research of vehicle repair
- ▶ Research into the repairability and application and process of modern design techniques and materials.

Opportunity to Achieve a Sustainable Green Future



Turning uneconomical repairs into repair propositions with the use of green parts.



Reduction in Total loss cases



Providing employment and job creation in all industry sectors



Building consumer confidence



Greater industry financial outcomes

Cross Industry Best Practice



- ▶ Creation of accessible central data base of green parts
- ▶ Green parts data base connected and linked to Estimating System Software
- ▶ Green parts code of practice with clearly defined standards of categorisation
- ▶ Cross Industry guidelines and regulation on the use of green parts
- ▶ Cross Industry agreed pricing model

Engineering Best Practice



- ▶ Clear recognition of incurred damage to the vehicle
- ▶ Accurate assessment of the resultant damaged, with the use of researched repair data and methods
- ▶ Identification of vehicle architecture and body platform design technology
- ▶ Building a safe and appropriate repair specification
- ▶ Application of the correct ABI Salvage Code of Practice
- ▶ Understanding the implications of the salvage category applied
- ▶ Reducing and eliminating the possibility of crime

Greater Communication



- ▶ Assessor magazine
- ▶ CPD regional meetings
- ▶ Website & Ebulletin
- ▶ National Conference
- ▶ Social Media

Access To Market Leading Engineering Technical Services



Vision

- ▶ Commercial awareness
- ▶ Decisions based on Engineering Expertise and integrity
- ▶ Mutual professional understanding and collaboration
- ▶ Build and maintain learning material and academic education for Engineers
- ▶ Provide cross Industry education through regional based presentations and meetings.



